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Flying high

Truckie's \$50m growth industry

The workload is taking off for this Sydney businessman, writes PATRICK WHITELEY

The only way is up for millionaire landscaper Patrick Soar. The Sydney businessman started off carting soil and sand around in an old Bedford 35 years ago — and now he has 150 of his Australian Native Landscape (ANL) trucks rolling across the state.

His business has grown so much, he uses a helicopter to get around to 15 ANL sites including Seven Hills, Badgerys Creek, Orange, Blayney, Tumuf, Coorahong, Wyong, Horsley Park, Eastern Creek and North Ryde.

"Anything with an engine in it gets me excited and I use the helicopter to get around," he says. "It only takes me an hour to fly to Orange."

Soar started a landscaping apprenticeship in the late 1960s and in 1971, he launched ANL, which turned over less than \$50,000.

Last year, ANL generated more than

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